# PROXIMITY ANALYSIS - TULSA, OK

# **Business**

		Quantity of		Quantity of		Monthly	
CLEC	Distance from fiber	Accounts		Switched Lines		Revenue	
ACSI	Less than 500 ft	1,856	7.0%	10,591	10.7%	449,279	11.4%
ACSI	Between 500 ft and 1000 ft	439	1.7%	4,805	4.9%	163,452	4.1%
ACSI	Greater than 1000 ft	24,126	91.3%	83,328	84.4%	3,328,269	84.5%
ACSI	Totals	26,421		98,724		3,941,000	
Brooks	Less than 500 ft	8,702	32.9%	40,393	40.9%	1,538,988	39.1%
Brooks	Between 500 ft and 1000 ft	4,078	15.4%	17,094	17.3%	711,916	18.1%
Brooks	Greater than 1000 ft	13,641	51.6%	41,237	41.8%	1,690,096	42.9%
Brooks	Totals	26,421		98,724		3,941,000	
All CLECs	Less than 500 ft	9,813	37.1%	45,858	46.5%	1,779,698	45.2%
All CLECs	Between 500 ft and 1000 ft	3,271	12.4%	13,451	13.6%	572,441	14.5%
All CLECs	Greater than 1000 ft	13,337	50.5%	39,415	39.9%	1,588,861	40.3%
All CLECs	Totals	26,421		98,724		3,941,000	

# Residence

		Quantity of		Quantity of		Monthly	
CLEC	Distance from fiber	Accounts		Switched Lines		Revenue	
ACSI	Less than 500 ft	202	0.1%	210	0.1%	5,680	0.1%
ACSI	Between 500 ft and 1000 ft	346	0.2%	378	0.2%	9,762	0.2%
ACSI	Greater than 1000 ft	172,254	99.7%	192,249	99.7%	4,974,398	99.7%
ACSI	Totals	172,802		192,837		4,989,839	
Brooks	Less than 500 ft	22,788	13.2%	25,071	13.0%	661,971	13.3%
Brooks	Between 500 ft and 1000 ft	24,660	14.3%	27,125	14.1%	708,697	14.2%
Brooks	Greater than 1000 ft	125,354	72.5%	140,641	72.9%	3,619,172	72.5%
Brooks	Totals	172,802		192,837		4,989,839	
All CLECs	Less than 500 ft	22,847	13.2%	25,131	13.0%	663,630	13.3%
All CLECs	Between 500 ft and 1000 ft	24,657	14.3%	27,127	14.1%	708,750	14.2%
All CLECs	Greater than 1000 ft	125,298	72.5%	140,579	72.9%	3,617,459	72.5%
All CLECs	Totals	172,802		192,837		4,989,839	

Business data is for the month of December 1997 Residence data is for the month of November 1997

# DRAFT - COMPETITIVE AFFIDAVIT - OKLAHOMA

ATTACHMENT B OCC TARIFF NUMBER 2 Pg 2.2 - BROOKS FIBER

# COMPETITIVE GENERAL EXCHANGE CARRIER SERVICES

**OF** 

BROOKS FIBER COMMUNICATIONS
OF OKLAHOMA, INC.

#### GENERAL EXCHANGE SERVICE

#### 2. Regulations

### 2.1 Undertaking of the Company:

## 2.1.1 Scope

The Company undertakes to furnish communications service in connection with one-way and/or two-way information transmission between points within the Company's certificated area in the state of OKLAHOMA under the terms of this tariff.

Customers may use services and facilities provided under this tariff to obtain access to services offered by other service providers. The Company is responsible under this tariff only for the services and facilities provided herein, and it assumes no responsibility for any service provided by any other entity that purchases access to the Company network in order to originate or terminate its own services, or to communicate with its own customers.

## 2.1.2 Shortage of Equipment Facilities

- 2.1.2.1 The Company reserves the right to limit or allocate the use of existing facilities, or of additional facilities offered by the Company when necessary because of lack of facilities or due to some other cause beyond the Company's control.
- 2.1.2.2 The furnishing of service under this tariff is subject to the availability on a continuing basis of all the necessary facilities and is limited to the capacity of the Company's fiber optic cable facilities as well as facilities the Company may obtain from other carriers, from time to time, to furnish service as required at the sole discretion of the Company.

ISSUED: August 8, 1996

# **COMPETITIVE** GENERAL EXCHANGE CARRIER **SERVICES**

**OF** 

# **BROOKS FIBER COMMUNICATIONS** OF TULSA, INC.

ISSUED: August 8, 1996

#### GENERAL EXCHANGE SERVICE

## 2. Regulations

## 2.1 <u>Undertaking of the Company</u>:

#### 2.1.1 Scope

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# DRAFT - COMPETITIVE AFFIDAVIT - OKLAHOMA

ATTACHMENT C ADVERTISEMENTS

# Local Service Alternatives

You now have a choice of local telephone service providers. At the time this directory was published, the following companies, in addition to Southwestern Bell, offer local service in the Oklahoma City area and requested that their listings appear in the Southwestern Bell directory.

Detailed information about the availability of local service from companies other than Southwestern Bell may be obtained directly from these companies.



Business Office

Business Office 405 415-0123
Trouble Reporting-Data 1-800-828-8760
Trouble Reporting-Voice 1-800-818-9500

DIAL TONE SAVERS

Business Office

Residence Service 1-888-728-3387
Business Service 1-800-603-7750
Repair Servica 1-800-281-9647



Business Office Customer Service Repair Service Sales Department

(405) 391-8700 (405) 391-8705 (405) 391-8710 P.S.

Business Office Residence Service Business Service Repair Service

1-800-477-1992 1-800-555-1414 1-800-909-6939

# Local Service **Alternatives**

You now have a choice of local telephone service providers. At the time this directory was published, the following companies, in addition to Southwestern Bell, offer local service in the Greater Tulsa and requested that their listings appear in the Southwestern Bell directory.

Detailed information about the availability of local service from companies other than Southwestern Bell may be obtained directly from these companies.



Business Office **Business Service** 

1-888-664-7711 Residence Service 1-888-664-7711 Installation & Repair 1-800-968-1919

DIAL TONE SAVERS\_=

Business Office **Business Service** 

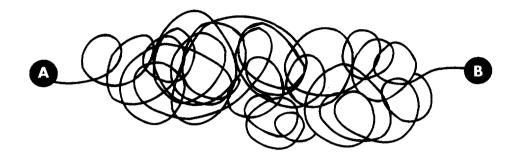
1-800-603-7750 Residence Service 1-885-728-3387 Repair Service 1-800-281-9647

**Business Office Customer Service** Repair Service Sales Department

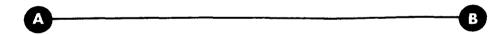
1-885-391-8700 1-886-391-8705 1-888-391-8710

Business Office Business Service Residence Service Repair Service

1-800-555-1414 1-800-477-1992 1-800-909-6939



So, that's how the local phone company justifies the extra cost?



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# **Dobson Communications Telephone Services**

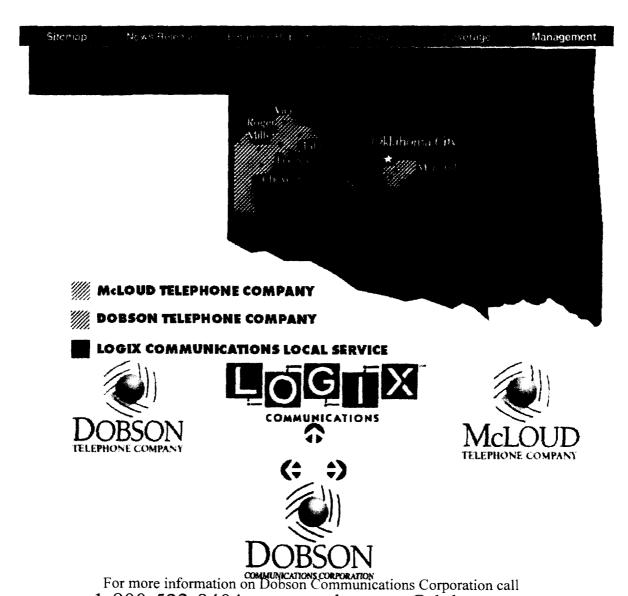
Telephone service is how Dobson
Communications began in Paradise, Oklahoma, 60
years ago. Today, our wireline companies provide
digital telephone technology. linked by fiber optics, to
over 12,000 customers.

# **Dobson Communications telephone services include:**





For more information on Dobson Communications Corporation call 1-800-522-9404 or e-mail



1-800-522-9404 or e-mail webmaster@dobson.net





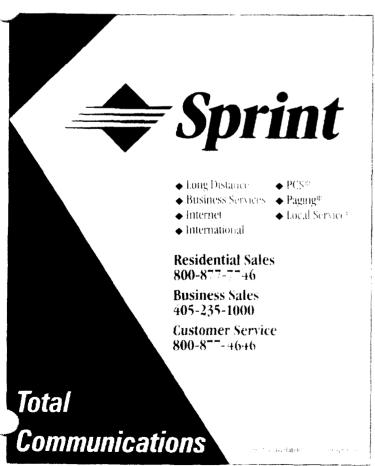
Gommərcialı Telecom Systems Ine



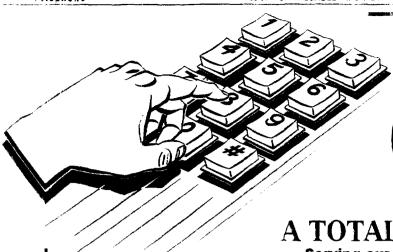
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800-877-4646

Total Communications

\*subject to availability.

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ACSI pays you more attention than you thought any local phone company ever could.

That's because we focus on the needs of your business, not the size of your business. Our customer care teams are trained to find solutions to your problems — no matter what it takes. Call it a novel concept, but the way we see it, customer service means paying attention now to whatever is important to you.

# ACSI Pays You More. You Pay ACSI Less. Deal?

In return you'll pay us up to 10% less each month for local phone service.

Using the same equipment, numbers and calling conveniences you have now.

So, if you can get better customer service with ACSI, plus cut costs with ACSI, well ... sounds like a deal to us.

Call ACSI today.

## ACSI is one of America's fastest-growing providers of communications services for businesses including:

- Local Telephone Services
- High-Speed Wide Area Networks (Frame Relay & ATM)
- Dedicated Access

• Internet Services

Network Management & Monitoring





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- No calling sand fee



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Southwestern Bell

(a) Southwestern Bell Authorized Wireless Agent

VOICE MAIL SERVICE CALL NOTES • CALL WAITING CALLER ID • PAGERS • CELLULAR Mon-Fri 8:30am-5:30pm SAT 10:00am-2:00pm

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800 792-2665

Asistencia En Espanol Sales Office 205 NW 63rd

879-5000 Oklahoma City In Order Additional Directors

listings are continued on next page

# **Preferred Dealer** Made right in the USA **FREE ESTIMATES**

235.5050 722 N. Broadway



Page 10

# DRAFT - COMPETITIVE AFFIDAVIT - OKLAHOMA

# ATTACHMENT D LETTER TO OCC DATED SEPTEMBER, 1997



September 24, 1997

John Gray, Senior Attorney Oklahoma Corporation Commission Jim Thorpe Office Building 2101 North Lincoln Blvd. Oklahoma City, Oklahoma 73105

Dear John:

This is to confirm that the Brooks Fiber operating companies in Oklahoma (Brooks Fiber Communications of Tulsa, Inc., and Brooks Fiber Communications of Oklahoma, Inc.) will commence accepting residential local exchange service orders (for provision of service on a resale basis within their service areas) on or before October 31, 1997. Brooks will provide additional information concerning this service offering in its responses to Staff's Requests for Information on September 26, 1997.

Very truly yours,

Edward J. Cadicux

Director, Regulatory Affairs - Central Region

cc: Anthony Moreno

J. Fred Gist

# DRAFT - COMPETITIVE AFFIDAVIT - OKLAHOMA

# ATTACHMENT E AFFIDAVITS

# Before the FEDERAL COMMUNICATIONS COMMISSION Washington, D.C. 20554

In the Matter of	)		
Application of SBC Communications, Inc	,	)	
Southwestern Bell Telephone Company, and	)		
Southwestern Bell Communications	)	CC Docket No	
Services, Inc. d/b/a Southwestern Bell	)		
Long Distance, for Provision of In-Region	)		
InterLATA Services in Oklahoma	)		

## **AFFIDAVIT OF KAREN ABNEY**

State of Oklahoma	)
	)
County of	_)

- I, Karen Abney, being duly sworn, do hereby depose and state as follows:
- My name is Karen Abney. I am employed by Southwestern Bell Telephone Company in Tulsa, Oklahoma, and my title is "Manager-Sales". I work in customer service for residence customers and manage a group of service representatives.
- 2. On December 30, 1997, I contacted Brooks Fiber regarding adding an additional phone line to my home. I spoke with Jim Marshall who advised me that Brooks could provide service in my area. He then explained he would run a "credit check" to determine if I would need \$150 deposit and also explained that he had a spreadsheet that helps him determine rates within + or \$.25.
- 3. He advised me the only 2 features Brooks offered were Call Waiting and Caller ID.

  The basic line was quoted as \$14.50, Call Waiting is \$3.00, and Caller Id is \$5.00.

After I explained I only wanted Caller ID, he advised me my monthly rate would be \$26.23 and further stated this includes all taxes + or - \$.25. My installation charges were quoted as \$44.45. I asked what the charge would be to add CID later and he advised me he thought it would be \$6.00.

- 4. Jim explained that they've been offering service to residence customers for 2 months now. He advised me I would need to sign an "LOA" form and then told me there's a 10 day window on due dates. I signed and returned the form, indicating that I was authorizing a second line to my home.
- 5. The initial service installation date scheduled by Brooks was for January 18<sup>th</sup>. At my request, that date was rescheduled for Friday 1-23-98 p.m. Service was installed by Brooks on January 27<sup>th</sup>, and I have been receiving Brooks' service since that date.
- 6. This concludes my affidavit.

#### Before the

# FEDERAL COMMUNICATIONS COMMISSION Washington, D.C. 20554

In the Matter of	)	
	)	
Application of SBC Communications, Inc	)	
Southwestern Bell Telephone Company, and	)	
Southwestern Bell Communications	)	CC Docket No
Services, Inc. d/b/a Southwestern Bell	)	
Long Distance, for Provision of In-Region	)	
InterLATA Services in Oklahoma	)	

## AFFIDAVIT OF TONI KIRKPATRICK

State of Oklahoma	)
	)
County of	_)

- I, Toni Kirkpatrick, being duly sworn, do hereby depose and state as follows:
- My name is Toni Kirkpatrick. I am employed as residence sales manager for Southwestern Bell Telephone Company in Tulsa, Oklahoma. In this position, I am responsible for managing a service rep group in residence sales.
- 2. On, December 23, 1997 I called Brooks Fiber at 1 888 664-7711 to inquire about obtaining local residential service to my home in Tulsa, Oklahoma.
- 3. I was referred to a Brooks representative named Jim. I then told Jim that I wanted an additional residential line installed to my house, and asked what was available in my area. After asking my address, Jim verified that Brooks did provide local residential service in my area. He advised me that call waiting and Caller ID were the only additional services offered by Brooks at this time.

- 4. I inquired about long distance carrier selection and was advised that Brooks could not suggest a provider, but that I could choose my carrier. Jim asked if I would like my PIC restricted, and explained that this would prevent anyone else from changing my carrier. I accepted restrictions for 900 and third-party calls, but declined Brook's offer for complete toll restriction.
- 5. Jim quoted me the following rates for residential local service by Brooks: \$29.56 per month and a one time installation charge of \$44.45. Jim stated he was using a worksheet and the quoted rates should be accurate within 25 cents.
- Jim advised me that, based on my credit check, I would not be required to pay a deposit.
- 7. I told Jim I would like to sign up for the service, and I was given a due date of "around January 13th." My listing was verified for the telephone directory, and I requested that my address not be included.
- 8. Jim forwarded me a "Letter of Authorization," and advised that he would order service connected when he received the signed copy. I signed and returned the LOA via fax.
- 9. On January 14, 1997, I again called Brooks to ask about my due date. Jim said that he thought my due date was the 16<sup>th</sup>, and that he would call me back to confirm my appointment by the end of the day.
- 10. Brooks' installed service on January 18, 1998, and I have been receiving service from Brooks since that date.
- 11. This concludes my affidavit.

#### Before the

# FEDERAL COMMUNICATIONS COMMISSION Washington, D.C. 20554

In the Matter of	)		
	)		
Application of SBC Communications, Inc	)		
Southwestern Bell Telephone Company, and	)		
Southwestern Bell Communications	)	CC Docket No	
Services, Inc. d/b/a Southwestern Bell	)		
Long Distance, for Provision of In-Region	)		
InterLATA Services in Oklahoma	)		

### AFFIDAVIT OF TIMOTHY W. KUBIAK

State of Oklahoma	١
	)
County of Oklahoma	a

- I, Timothy W. Kubiak, being duly sworn, do hereby depose and state as follows:
- My name is Timothy W. Kubiak. I am employed as Area Manager-Billing Operations
  for Southwestern Bell Telephone Company in Oklahoma City, Oklahoma. In this
  position, I am responsible for providing alternate bill media solutions to business
  customers.
- 2. On, December 29, 1997 I called Brooks Fiber at (405) 415-0123 to inquire about obtaining local residential service in my home in Oklahoma City, Oklahoma. I obtained this phone number from page 35 of the August 1997 residence white page directory published by Southwestern Bell. Upon calling this number I was directed to call (405) 232-3427 to establish residence service in Oklahoma City.